

High Demand Jobs in Retail Trade

Occupational Title	Employment		Annual Openings	Median Wage
	2000	2010		
Retail Salespersons	12,451	14,773	706	\$8.89
Food Prep & Serving Workers, Fast Food	7,837	9,650	661	\$7.62
Waiters And Waitresses	8,603	10,305	654	\$6.92
Cashiers	9,302	10,712	563	\$7.87
Counter Attendants & Cafeteria Workers	2,069	2,529	206	\$7.57
Stock Clerks And Order Fillers	4,466	4,210	159	\$8.95
Food Preparation Workers	1,986	2,346	113	\$8.67
Cooks, Restaurant	2,162	2,641	109	\$10.72
Managers of Retail Sales Workers	3,540	4,087	106	\$16.21
Managers of Food Prep & Serving Workers	2,177	2,346	72	\$13.86
Bartenders	1,503	1,591	68	\$6.99
Dishwashers	1,762	1,492	66	\$7.35
Pharmacy Technicians	781	1,136	56	\$9.69
Laborers & Freight: Material Movers	1,303	1,371	50	\$10.42
Automotive Service Mechanics	1,453	1,564	45	\$15.70
Cooks, Fast Food	1,370	1,317	39	\$7.94
Hosts of Restaurants/Lounge & Coffee Shops	865	988	38	\$8.03
Office Clerks, General	1,035	1,202	37	\$11.14
Packers And Packagers, Hand	944	1,052	35	\$7.86
Dining Room, Cafeteria & Bartender Helpers	995	839	33	\$7.27
Pharmacists	603	741	32	\$37.69
Cooks, Short Order	1,063	1,025	30	\$8.82
Bakers	694	879	29	\$11.23
Counter And Rental Clerks	458	525	27	\$10.85
Janitors/Cleaners, Except Housekeepers	1,011	1,089	26	\$10.13
Shipping, Receiving, And Traffic Clerks	763	846	24	\$11.97
Service Station Attendants	459	396	23	\$8.17
Truck Drivers, Light Or Delivery Services	808	931	23	\$12.26
Bookkeeping, Accounting, & Auditing Clerks	1,053	1,019	20	\$14.72

Wage rate reflects the median wage paid by RI employers in May 2003.

Opportunities in Retail Trade



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Labor Market Information
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Labor Market Information

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Rhode Island employment is expected to increase by over 50,000 jobs during the 2000-2010 projection period. Employment in 2010 is estimated to reach 553,533; an increase of 50,143 (10.1%) from the 2000 employment level of 503,390.

Over one fifth of the new jobs that are projected to be created during the ten-year period are expected to be in Retail Trade. The Retail Trade industry in Rhode Island is projected to gain nearly 11,000 jobs between 2000 and 2010, an increase of 12.4 percent, slightly higher than the estimated growth rate of 10.1 percent projected for all industries. More than half of the anticipated job growth will be in Eating and Drinking Places and in

Miscellaneous Retail Stores (which include Drug, Sporting Goods, Book, Jewelry, and Toy Stores); these two industries are expected to add nearly 6,400 new jobs. Above average job growth is also projected for Food Stores, Apparel and Accessories Stores, and Building Materials and Garden Supplies Stores.

Eating and Drinking establishments will add 4,175 jobs over the next ten years resulting in substantial growth for Wait Staff positions, Restaurant Cooks, and Fast Food Preparation and Service workers. Miscellaneous Retail is projected to increase by 2,200 jobs or 14 percent, increasing the demand for Retail Salespersons, Cashiers, and First Line Supervisors/Managers of Retail Sales Workers.

Retail Trade's Fastest Growing Jobs

Computer Support Specialists
Pharmacy Technicians
Bakers
Pharmacy Aides
Food Preparation & Serving Workers - Fast Foo
Pharmacists
Counter Attendants, Cafeteria & Coffee Shop
Sales Managers
Cooks, Restaurant
Waiters & Waitresses
Food Service Managers
Retail Salespersons
Automotive Body and Related Repairers
Industrial Truck & Tractor Operators
Food Preparation Workers

Rhode Island 2010 Projections

Employment in Retail Trade

	2000	2010	Numeric Change	Percent Change
Retail Trade, Total	88,697	96,936	10,984	12.4%
Apparel and Accessories Stores	4,623	5,479	856	18.5%
Auto Dealers and Service Stations	7,451	8,225	774	10.4%
Building Materials and Garden Supplies	2,251	3,093	842	37.4%
Eating and Drinking Places	31,825	36,000	4,175	13.1%
Food Stores	15,981	17,342	1,343	8.4%
Furniture and Homefurnishings Stores	2,763	3,137	374	13.5%
General Merchandise Stores	7,714	8,521	807	10.5%
Miscellaneous Retail Stores	16,089	18,276	2,187	13.6%

Job openings result from two major factors: the need to replace workers who leave an occupation because of a job change, retirement, or death; and the need to fill vacancies created by economic expansion. It is projected that during the 2000-2010 period, employers in the Retail Trade sector will need to fill nearly 43,000 jobs resulting from employee turnover and economic growth. Twenty-five percent, (10,984) of the job openings are attributed to the economic growth. Seventy-five percent, (31,757) of the job openings are due to employee turnover. Rhode Island's Retail Trade businesses will seek to fill nearly 4,300 positions each year, 80 percent of those openings will occur among the occupations on the following table: (See back of brochure).